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Lauren H. Speidel Joins Exeter 1031 Exchange Services, LLC in Chicago

Exeter Further Expands its Midwest Regional Office

Chicago, Illinois—May 30, 2017—Exeter 1031 Exchange Services, LLC (Exeter1031™) hires Lauren H. Speidel as a Business Development Officer. Ms. Speidel will expand the company's Midwest Regional Office, based in Chicago, Illinois. She is responsible for sales, marketing, and client relationship management for the Midwest Region including, but not limited to, Chicago, Illinois, Wisconsin, Minnesota, Michigan, Ohio, Indiana, Iowa, and Missouri.

[Lauren Speidel](#) is very familiar with the 1031 exchange industry. She worked with Inland Securities and Inland Private Capital Corporation in Chicago, Illinois for close to a decade, specializing in investment products such as Delaware Statutory Trusts (DSTs), Real Estate Investment Trusts (REITs) and other [alternative replacement property](#) options for clients performing 1031 exchanges. Her background includes working with certified financial planners (CFPs), registered investment advisors (RIAs), settlement agents, real estate agents and brokers, closing attorneys, registered representatives, and accountants in the administration of their clients' 1031 exchange transactions.

"Ms. Speidel's rich background of professional experience in the areas of 1031 exchanges, Delaware Statutory Trusts (DSTs) and Real Estate Investment Trusts (REITs) makes her an ideal candidate for heading up this exciting new expansion for our Midwest Regional Office," said William L. Exeter, Chair and Chief Executive Officer, Exeter 1031 Exchange Services, LLC. Mr. Exeter further stated, "Our commitment to providing [security, safety](#), expertise, and personal service for clients throughout Chicago and the Midwest has never been stronger."

Exeter's Midwest Regional Office will provide the same comprehensive forward, reverse, improvement ("build-to-suit" or "construction"), leasehold improvement, foreign property, and zero equity 1031 exchange strategies that the company delivers to individual, corporate, and institutional clients nationwide. Each transaction is supported by Exeter's commitment to safeguarding client funds through separate, segregated, dual-signature, restricted qualified trust accounts.

The Midwest Regional Office is located in Chicago at 1136 South Delano Court West, Suite B201, Chicago, Illinois, 60605. The office can be reached at (630) 828-5200, toll free at (866) 635-1031, or by facsimile at (861a) 393-8371.

Mrs. Speidel is actively involved in the community as a member and participant of several professional associations, including the Illinois Association of Realtors, Chamber of Commerce of Chicagoland, Fox Valley, Naperville, Chicago Real Estate Network, and Women's Council of Realtors, Chicago Chapter. She is also active in National Association of Realtors (NAR) and Real Estate Investment Securities Association (ADISA, formerly REISA, and prior to that formerly TICA).

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About The Exeter Group of Companies

The Exeter Group of Companies includes operating businesses that offer diversified financial services designed to help investors build and preserve wealth through various tax deferral or tax exclusion strategies.

[Exeter 1031 Exchange Services, LLC](#) is headquartered in San Diego, California, and now with its Midwest Regional Office in Chicago, serves as a qualified intermediary for forward, reverse, improvement, leasehold improvement, foreign property and zero-equity 1031 exchange transactions nationwide. Exeter1031™ is one of the few qualified intermediaries that has any kind of [regulatory oversight](#).

[Exeter Trust Company](#) is headquartered in Cheyenne, Wyoming and is licensed, regulated, and audited by the Wyoming Division of Banking. ExeterTrust™ administers separate, segregated, dual-signature, restricted qualified

trust accounts for 1031 exchanges, serves as custodian for [self-directed IRAs](#), individual 401(k) plans, and qualified retirement plans with an emphasis in non-traditional or alternative assets, provides private fund custody and administrative services, directed trust or administrative trustee services, serves as escrow agent for specialty holding escrows, and serves as trustee for title holding trusts (land trusts).

[Exeter Asset Services Corporation](#) is headquartered in Cheyenne, Wyoming, and serves as an exchange accommodation titleholder or EAT when legal title to real estate must be held as part of a reverse or improvement 1031 exchange transaction.